### **Background**

Strategic planning is a process which focuses an organization on long-term issues, establishes clear purpose for all staff and produces a system of results oriented measurement that reinforces how best to use scarce resources for maximum return. In local governments, as resources have diminished over the last 15 years and more dramatically in the last 6, Strategic Planning has given the public and policy makers the ability to focus not merely on the next year but the next five, ten and twenty years, build an effective understanding of services and focused investment on service improvement.

Effective strategic planning goes beyond identifying and completing tasks but changes how we do business at the County and provides new methods to engage our employees in building a Higher Performing Organization. It builds context for all operations.

Local governments across California, including Mono County, have seen a growing imbalance of resources and responsibilities. As state and federal governments have shifted responsibility for service delivery and reduced overall resources, counties have seen growing financial pressures. This shift, coupled with reductions in local revenues (such as property taxes, local sales and tourism taxes), has made the ability of the County to plan for the long term difficult. As counties deliver or provide 75% of all services that constituents receive, the budgeting process has become a triage from year to year, being dependent on the next economic bubble.

It is customary for private and other public agencies to utilize the strategic planning process. The lack of resources, the lack of clarity of purpose and the increasing expectation of the public for services require us to follow suit.

Mono County faces a series of long-term liabilities and reduced resources to address them. In addition, the Board has identified a number of community issues which also need focus. The County long term liabilities and issues were touched upon during the 2013-2014 FY Budget Hearings. They are detailed in Attachment A – Table of Liabilities from Budget 2013-2014 hearings. The Board through five public sessions created a series of projects (Attachment B) which reflected short, medium and long term issues the County must also address.

A process to coalesce all of these elements and issues together into one cohesive plan is before the Board today. The development, refinement and adoption of a Strategic Plan will provide an evolving road map for the next five, ten and 20 years. It must be a living document built with the employees, public and the Board which creates a direction to guide decisions and focus resources on the most important needs. It will never be complete as issues and circumstances change but it must be absolute in its target of the long term challenges.

Strategic planning supports broader education and understanding by the public of what counties do and why, helps employees improve the services they provide and allows policy makers to have measurable results to guide future policy decisions. It will not be quick, easy or simple and requires discipline and commitment to be successful. When the County

has developed and launched a Strategic Plan, County liabilities and the projects identified should have a place within the plan and should be prioritized. Future issues that arise will be viewed thru a lens for guiding where scarce resources go. As there are limited resources, there will be some things which are not funded.

Good strategic planning takes time, commitment and involvement from all parts of the organization. As an organization moves through the process, the end result will focus what we are doing and why.

A strategic plan is not a one-time project, but a system an organization adopts and commits to, wherein it constantly reviews, measures and improves services and prioritizes where it commits resources.

There are key components to a strategic plan:

- Vision Where are we going and what will we be when we get there?
- Mission what is our purpose, our reason for existing?
- Goals What are we going to achieve and how?
- Values What motivates our service? What Principles do we live by?
- Results How will we measure success?

For Mono County which has been impacted by the feast and famine of outside economic forces, inconsistent weather patterns and a county where over 94% of the land is controlled by federal and state agencies, some guiding questions include:

- 1. Where are we going?
- 2. Who do we want to be?
- 3. How will we provide the best services that matter most to our residents and visitors?
- 4. How are we accountable for service delivery?
- 5. How will we know success?

The following proposal reflects the first needed step to the process. It includes a process timeline, constituencies, and methods for engaging people in this process. It will take time and be an exercise in engaging and listening to constituents, creating options, weighing choices and choosing a path. Once a full Strategic Plan is adopted, we can use it to guide our budgets, focus and measure service improvement and invest in Mono County. The strategic planning process will help us to create our future as Mono County, the future we all desire.



#### I. Mono County Strategic Planning Elements

- a. **Vision** What is the future we intend to create for the County? What defines what we do and how do we know if we are doing it well?
- b. **Values** Why do we want to be high performing in first place and what principles will we live by?
- c. **Mission** What is our purpose and reason for existing? Are we delivering the key services and products with high value to our constituents?
- d. **Results** How can we measure the results of our services
  - i. Customer value, quality and financial performance?
  - ii. How will results guide future service improvements?
  - iii. What measurement outcome tools do we need?
    - 1. Customer satisfaction surveys
    - 2. Employee surveys
    - 3. Return on Investments
    - 4. Benchmarking

### II. Mono County Strategic Plan Development

#### a. Schedule and Engagement of Constituencies

- i. All Employee sessions January April
  - 1. Host sessions with employees south and north county
  - 2. Department level discussions
    - a. Strength, weakness, Opportunity and Threat inventory
    - b. Mission, vision, value development
    - c. Draft Plan created
    - d. Bring back to Board
- ii. Board sessions March-May
  - 1. Regular Board items updates
  - 2. Board holds final adoption
- iii. Public and virtual town halls/align with Budget April-June 2014
  - 1. Online input and feedback
- iv. Host series of Public meetings to receive feedback from draft
  - 1. RPACS Circulate draft Plan through all RPACS for feedback into plan;



2. Town Halls - 1 per Supervisorial District in addition to RPACs)

### III. Ensure integration of existing identified projects and long term issues

- a. Board's Priority projects Attachment B
- b. 2013-2014 Budget Project Matrix Attachment C- Annual Budget Work Projects

### IV. Ongoing commitment to review and update of MCS Plan

- a. Schedule annual review of Plan before Board Pre Budget Adoption or as part of Budget
  - i. Project completion update
  - ii. New projects/removal of completed projects adding, completion, subtraction, and re-focus

#### V. Creating measurable outcome and measuring results/tools

- a. Possible outcomes measurements
  - i. Long term liability reductions Table A
  - ii. Increasing Reserves Annual growth to match policy of 15% recommended Reserves
  - iii. Long term debt reduction
    - 1. Unaccrued Actuarial Liability (Pension debt)
    - 2. General Obligation Bonds
    - 3. Credit Rating Improvement
  - iv. Capital investment and improvement
    - 1. Higher Pavement Management System Index for Roads
    - 2. Less maintenance expense for County facilities
    - 3. Reduction in energy use of fleet and facilities
- b. Constituent/customer survey Approval Rating
  - i. Data Gathering
    - 1. Online feedback thru website
    - 2. Annual survey of public
    - 3. Customer survey at all public accessible offices
- c. Employee annual survey
  - i. E-survey
  - ii. Annual All employee meeting check in and feedback

#### VI. **Budgeting to strategic priorities** – Strategic Plan as lens to focus budget priorities

- a. Bringing all agenda items under one of the Strategic Goal Areas
- b. Tracking investments in each Strategic Goal Areas
- c. Budget and Department efforts part of a designated Strategic Goal Areas

Table A - MONO COUNTY Long Term Liabilities and Unmet Needs					
Issues	Potential Remaining costs	Cause	Timeline v		
California Air Resources Board (CARB) Clean Air Compliant vehicles	\$25 million <sup>1</sup>	State mandate for clean air vehicles	2028		
Solid Waste Issues - Landfill closures and monitoring	\$6.68 Million <sup>2</sup>	State Law	2023/2029		
New Jail	\$25 Million <sup>3</sup>	Population growth/use	2020-2025		
Prudent Reserves	\$3.7 Million <sup>4</sup>	<b>County Fiscal Policy</b>	2018		
Infrastructure (Roads, Parks, community center upgrades)	TBD	Replacement and maintenance	As warranted		
New elections system	\$225,0005	State mandate/ Aging technology	2016-2017		
Improved County Information Technology	ТВД	Ensure adequate technology to support county services	??		
Social and Health Safety Net Services	TBD	Serving resident unmet needs	??		
Increased Economic Development Investment	TBD	Grow the Economy	ASAP		
Labor costs	1% COLA <sup>6</sup> = \$255,000 annually	Attract, retain and employ top employees	??		
TOTAL	\$ 60.6 million	Does not include Labor any potential compensation increases.			

<sup>&</sup>lt;sup>1</sup>= Prior purchases of Clean Air vehicles have reduced liability and 2013-2014 Recommended Budget proposes \$1 million for vehicle replacement. First deadline is 2019 and approximately \$5 million.

<sup>&</sup>lt;sup>2</sup>= Benton Crossing Closure and post closures costs in Enterprise Fund \$3.2 and 3.48 for Pumice Valley if closes in 2029

<sup>&</sup>lt;sup>3</sup>= New Jail will be required as AB 109 (State Realigned Prisoners) impacts grow long term inmate population at County jail.

<sup>&</sup>lt;sup>4</sup>= FY 2012-2013 Reserves are \$1.7 million. By County Policy it is recommended Reserves be at least 15% of General Fund Expenses. Current GF expenditures are \$36 million and 15% would be 4.3 million. The FY 2013-2014 Recommended Budget would add \$50,000 to Reserves.

<sup>&</sup>lt;sup>5</sup>= Changes in State election law require county to review and investigate replacing current voting machines. Cost for replacement is estimated at \$225,000 but alternative systems may be option which may cost less.

<sup>6=</sup>a one (1) percent Cost of Living Adjustment would cost approximately \$225,000 annually if granted to all employees.



Table P	Board of Supe	orvicore Dla	nning Worls	chonc			COUNTY
					<b>2013; May 2</b> 1	1 2012	
Supervisor	Supervisor	Supervisor	Supervisor	Supervisor	Public Input	Staff Input	Planning
Alpers	Fesko	Hunt	Johnston	Stump	Public Iliput	Stair iliput	Commission
Alpeis	Facilities: old	Hane	Joiniston	Facilities:		Public Works	Commission
	clinic,		Facilities:	ADA, jail,		ADA issues	Facilities:
	Bridgeport		Bridgeport	maintenanc		Facilities Asset	Old Clinic
	campus plan,		campus plan,	e, energy		Protection	(convert to
	Memorial Hall,		landscape Lee	efficiency,			solar)
	Antelope		Vining	planning;			
	Valley		Community	prioritize			
	Community Ctr		Center	funding			
	Solid Waste	Solid Waste	Solid Waste	Solid Waste			Landfill
	Plan	Plan: long-	Plan: Benton	Plan: long-			
		term plan	Landfill	term and			
				contingency			
				plans	Face Day		
Economic	Economic	Economic	Economic		Econ Dev Countywide:		
Development	Development	Development	Development		assist growth of		
Development	Development	Development	Development		new/ existing		
					business;		
					solarization;		
					access to health		
					srvs; creative		
					financing for		
					long-term		
					replacement		
					needs		
Organizationa		0	0	0	Chaffin and a lit		
Ctrusture/Ctof		Organizationa	Organizational	Organization	Staffing: as it relates to		
Structure/Staf fing: public		Structure/Staf	Structure/Staffi ng: facilities,	al Structure/St	budgeting (top		
service		fing: HR	engineering,	affing: HR	to bottom		
accountability		Director	HR	Director	review);		
accountability		Director .		Director .	professionalism		
					Conway Ranch:		Conway
	Conway Ranch	Conway	Conway Ranch		enhancement/		Ranch:
		Ranch:			manager		better
		success					managemen
							t
Employees							
Employee Recognition:	Employee	Employee	Employee				
public	Recognition	Employee Recognition	Recognition				
achievement	Recognition	Recognition	Necognition				
demevernent	Paramedic	Paramedic	Paramedic	Paramedic			
	Program	Program:	Program	Program:			
	5.2	reorganizatio		cost			
		n/review		containment			
							Substation:
	Substation	Substation	Substation (off				revisit dog
			demolition list)				sled use
							permit
June Lake: ski		June Lake: ski	June Lake: ski				June Lake



/				l		1	DOUNTY
area/rodeo grounds		area/rodeo grounds	area/rodeo grounds				Ball Field: multi-use concept (i.e. soccer, concerts, etc.)
		Oversight Committees: Finance, Public Safety	Oversight Committees	Oversight Committees			
	Parking Ordinance		Parking Ordinance				Parking Ordinance
		Live Streaming of BOS Meetings	Live Streaming of BOS Meetings		Value of live interaction vs. video		
		Develop Legislative Agenda	Develop Legislative Agenda				
Supervisor	Supervisor	Supervisor	Supervisor	Supervisor	Public Input	Staff Input	Planning
Alpers	Fesko	Hunt	Johnston	Stump	Public Iliput	Stail input	Commission
Alpers  MISCELLA NEOUS		- Table 1			MISCELLANEOU S	MISCELLANEOUS	_
MISCELLA		Hunt	Johnston MISCELLANEO	Stump MISCELLANE	MISCELLANEOU		Commission
MISCELLA NEOUS Reorganize Weekly Board Mtgs: promote public attendance and Supervisor		MISCELLANE OUS Progress on Regional Trail	Johnston  MISCELLANEO US  Public	MISCELLANE OUS Vehicle Replacemen	MISCELLANEOU S Public Lands Access: develop infrastructure to connect lands; maintain amenities; ambassadors;	MISCELLANEOUS  Social Services Potential space needs due to Health Care Reform (pre- enrollment begins	Commission



						(	OUNTY
					RPAC priorities (Main St. revitalization, expand recreation opps, multiagency visitor's center, gateway monuments)		
			Geothermal: facilitate replacement of machinery at existing plan	Tri Valley EMS Service	Implement Mono Basin Community Plan	Health Care Services Implementation of Affordable Care Act	Mono Basin planning efforts through RPAC
			Biomass Feasibility Study	Lower Rock Creek Developmen t	Help Finance Last-Mile Paving to Bodie		
			Affordable Housing for Workforce	Crowley CSA 1 Projects (County improve communicati on with CSA)	Develop local regional food system		
			Deer Fence/Grade Separation at Sonora Junction		Promote Bridgeport as Gateway to Bodie		
			Improve Mammoth Airport Road		Improve water quality at Crowley Lake		
			Deer/Snow/Air port Safety Fence: SR 203 and Hwy 395; deer under- crossings		Develop one water system in Crowley Lake		
			North Conway Passing Lane Project		Regional air service for the Eastern Sierra (out of Bishop)		
Supervisor Alpers	Supervisor Fesko	Supervisor Hunt	Supervisor Johnston	Supervisor Stump	Public Input	Staff Input	Planning Commission
			Tioga Pass Heritage Highway Project		Digital 395: broadband service to homes and free		Digital 395



		COUNTY
	wireless to	
	community	
	main streets	
Fix Auchoberry	Update and	
Pit Eroding	upgrade the	
Slopes	County General	
Зюрез	Plan avalanche	
	section	
Landasana	Section	
Landscape		
Screen on		
South/West		
side of		
Bridgeport		
Yard and		
Replace Non-		
Compatible		
Dark Sky Light		
Fixtures		
Permanently		
Waive Building		
Fees for		
Private Solar		
Projects		
Initiative to		
Ban Single-Use		
Plastic Bags		
Tidatic Baga		
Goals to		
Reduce County		
Fuel Usage		
1 401 03460		
Training/Team		
Building at All		
Organizational		
Levels		
LCVCI3		
Repaint Mono		
County Entry		
Signs		
Jigilo		
Solarization of		
County		
Facilities		
Shoon foncing		
Sheep fencing		
around		
Conway and		
Mattley		
ranches		



## FY 2013-2014 Budget Follow Up items- Updated 10/29/2013

Department	Request	Notes	Expected completion date	Completion Date
Sheriff	Can we develop a Reserve Deputy corps to reduce costs  Can we reduce or eliminate overtime through permanent hires?	There is a Reserve Academy underway  Bring back at Midyear.	October 15, 2013	October 15, 2013
District Attorney	Number of Investigations completed annually?	Bring back at Midyear.	February 11, 2014	
Probation	Will there be an analysis of the types of offenders under Probation in order to understand impacts of AB 109	Yes - CCP will be providing	October 15 <sup>th</sup> , 2013	
	Overtime reduction possible	Department is fully staffed and will review.	Completed	September 3 <sup>rd</sup> , 2013
	How many permits in 2012?	Permits exceeding \$50,000 valuation =17 6 Single Family Homes plans by August of last year.		
Community Development	How many permits in 2013 to date	170 (as of August 14 <sup>th</sup> , 2013) Permits exceeding \$50,000 valuation =18. Single family residential permits = 8	August 14, 2013	August 14, 2013
	Waiver of Solar fees to enable greater solar deployment?	Analysis as part of Master Fee/Permit Workshop	November 12 <sup>th</sup> , 2013	
	Should Mammoth Lakes Housing manage county owned housing units	Department will analyze and bring back recommendation.	October 15 <sup>th</sup> , 2013	
	There was \$250,000 impact fees - where is it?	There is \$237,000 in fund 291 – EIR/Planning	n/a	
	LAFCo Membership needs north county representative	One may be pending	As soon as possible.	
	Do we have contract building inspection services	Yes	August 13, 2013	August 13, 2013
Airports	Should Airport Land Use committee be reactivated?	Policy Discussion for Board	December 2014.	
Economic Development	Do we have Economic development Specialist for D395 post completion?	Discussion point for Mid year Recruitment for half item position underway	January 2014	



				COUNTY
		(9/11/2013)		
				_
Public Works	Do we have contract engineer services?	Yes	August 14, 2013	August 14, 2013
	Should we raise County Campground fees to improve and maintain county campgrounds?	Master Fee/permit workshop	November 2013	
Campgrounds	How do County fees compare with state and federal campgrounds?	Master Fee/permit workshop	November 2013	
	What was previous vehicle replacement program?	Schedule Board workshop	November 12 <sup>th</sup> , 2013	
	Request analysis and staff presentation on financing alternatives to meet CARB Compliance - Options such as borrowing from County Treasury;	Finance will begin analysis on financing options.		
Capital Improvement	What is status of Treasury Advisory Committee and can they review CARB financing proposal?	Finance will begin analysis on financing options.		
	What is County responsibility for cemetery maintenance and can we explore alternative model (i.e.  Antelope Valley)?	Public Works to analyze and report back to Board Memo will be prepared.	November 2013	
	County Service Area Annual report requested	Public Works will craft Board item	December 10 <sup>th</sup> , 2013	
Facilities	Do we have Backup Documentation of cross training in facilities?	Public Works/Human Resources will craft report for Board.	November 2013	
Motor Pool	Is our vehicle replacement schedule too strict and costing county unnecessarily?  What is the repair history of Mono County fleet?  What is size of the fleet?	Schedule Board workshop	November 2013	
	Should we consider augmentation for roads - supports tourism?	Asset Management System needs to be online	January 14 <sup>th</sup> , 2014	
Roads	Does the Town of Mammoth Lakes have a road striping machine county can use to save money?	CAO consult Town Manager Public Works will pursue MOU with Town for review	November 2013	
Information Technology	Review the painting of poles in General Plan review of communication towers/power poles.	IT working through the Communications Element of General Plan currently.	December 17 <sup>th</sup> , 2013	



			T	COUNTY
	Costs of requiring undergrounding?			
Public Health	Can we explore cost of portable generators for emergency use for communities?	Public Health/Public Works to analyze cost and provide Board with update Memo?	December 2013	
Social Services	Need ESAAA Update at Midyear  Can we develop volunteer program to augment services (such as senior meals)?	Social Services will provide report	January 14 <sup>th</sup> , 2014	
Social Services	Need to augment Foster Parent program - Public Service Announcements?	Social Services will review and report back.  Memo being prepared (9/11/13)	November 2013	
Paramedics	Countywide Fire District worth exploring?  Seek legislation to allow Fair Labor Standards Act Exemption for Paramedics?  Can we secede from ICEMA and be treated based upon unique circumstance?  Request Doctor Johnson to provide Board update on the benefits of being in ICEMA.	Public Health, CAO, Finance and Human Resources to analyze. Bring forward discussion to Board.	April 15 <sup>th</sup> , 2014	
	Move First Responder Fund out of paramedic budget	It is in the operating transfer budget	September 3 <sup>rd</sup> , 2013	
Finance	Bring forward plan for a better use of the Old Hospital space.	CAO/Finance/Public Works to develop options and bring to Board.	March 11 <sup>th</sup> , 2014	
Board of Supervisors	Shift Prop. 172 funds into paramedics (25%) and supplant with GF from departments that they are shifted from.  Replace First responder funds with Prop 172 - supplant loss to other departments.  Need resolution to re-allocate Prop. 172	FY 2013-2014 Budget	October 2013	
	Strategic Plan development and Adoption	CAO to bring forward Strategic Plan Process schedule by November	November 2013 to February 2014	



Other Issues Item	Request	Notes	Expected completion date	Completion Date
Property Tax Assessment	A-87 changes warrant broader discussion	Finance will schedule A-87 workshop	Sept. 10, 2013	September 10, 2013
Fee and permit workshop	Discussion of fees, permits, costs and uses.	Finance /CAO will work with departments for Board workshops	November 12 <sup>th</sup> , 2013	
Midyear Budget Session	Review expenditures/revenues of FY 2013-2014 and request adjustments if needed. Establish FY 2014-2015 Budget development guidelines	CAO/Finance will schedule.	February 11 <sup>th</sup> , 2014	
FY 2013-2014 3 <sup>rd</sup> Quarter Budget session	Review expenditures /revenues of FY 2013-2014 and request adjustments if needed.	CAO/Finance will schedule.	April 15 <sup>th</sup> , 2014	
Board Rules	Create Board reviewed and adopted rules for Board meeting, assignments	CAO/County Counsel will develop	January 7 <sup>th</sup> , 2014	
Legislative Platform	Create Mono County Legislative Platform	CAO/Department will create draft and bring to Board	December 1 <sup>st</sup> , 2013	